



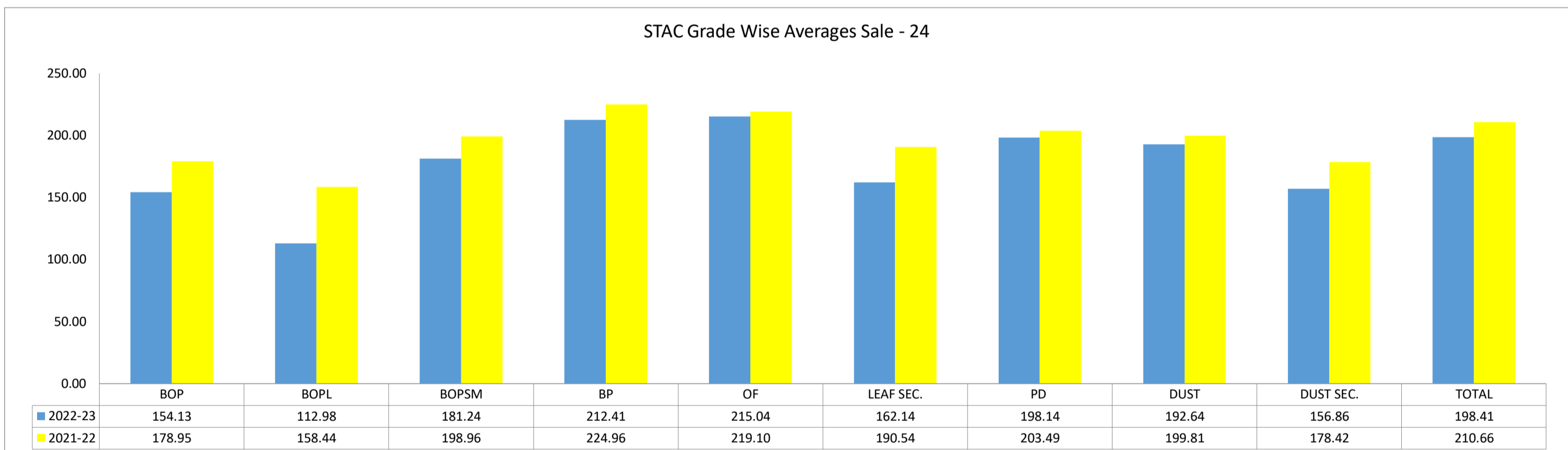
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 24(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best category teas were irregular and lower following quality. * Medium categories were barely steady around last. * Plainer varieties were easier and lower 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best category teas were firm around last. * Medium categories also followed a similar trend. * Plainer varieties were irregular around last.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * TCPL & HUL operated 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal and Northern India active. * HUL operated. * TCPL selective.

	AUCTION AVERAGES								
	2022/23			2021/22			UPTO SALE 24		
	Sale 24	Sale 23	+/-	Sale 24	Sale 23	+/-	2022/23	2021/22	2020/21
LEAF	208.55	203.23	5.32	216.00	223.26	-7.26	199.55	212.31	201.90
DUST	197.18	192.20	4.98	202.46	210.34	-7.88	189.28	197.93	187.68
TOTAL	207.22	202.03	5.19	214.40	221.71	-7.31	198.41	210.66	200.02

SALE	STAC AUCTION AVERAGES									
		17	18	19	20	21	22	23	24	
		2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23
LEAF		203.84	185.27	177.41	174.67	181.40	192.64	203.23	208.55	
DUST		199.84	179.07	165.89	170.21	176.34	183.68	192.20	197.18	
TOTAL		198.31	198.33	203.21	207.46	211.26	217.35	221.71	214.40	

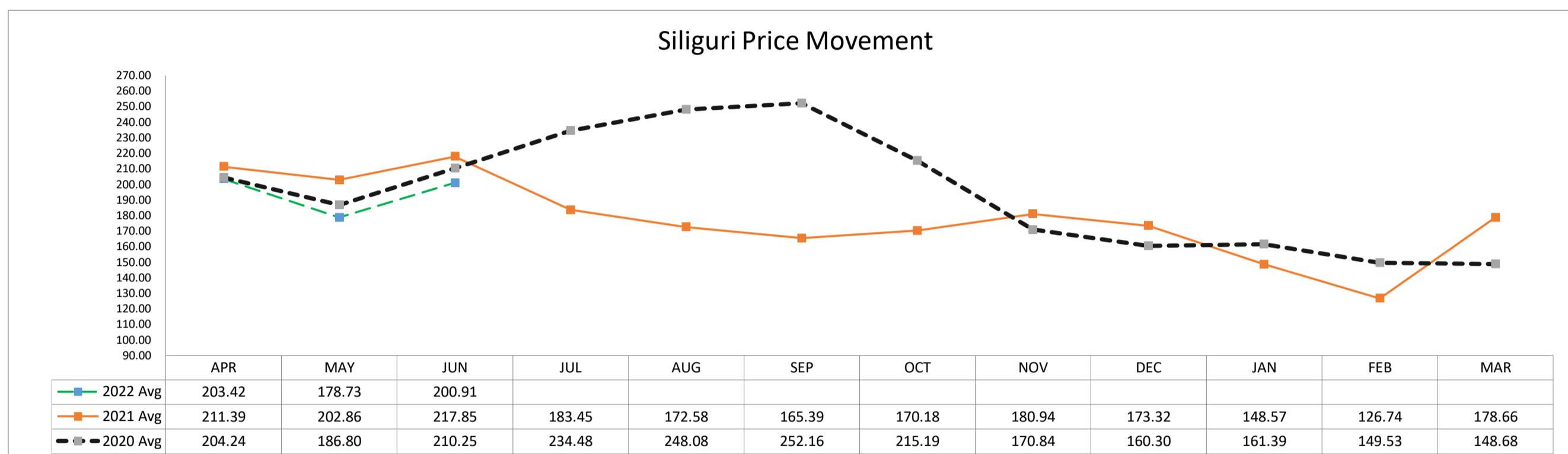


	OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)											
	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2535236.6	1793627.2	210.18	29%	2317528.8	1610454.2	204.25	31%	20143163.1	12906832.3	200.38	36%
FANNINGS	879352.8	574353.0	220.26	35%	719929.4	468613.4	220.54	35%	6122911.7	3980119.4	215.04	35%
LEAF SEC.	298571.4	217260.4	164.16	27%	292201.2	198925.0	154.20	32%	2673847.8	1934355.6	162.14	28%
LEAF TOTAL	3713160.8	2585240.6	208.55	30%	3329659.4	2277992.6	203.23	32%	28939922.6	18821307.32	199.55	35%
	THIS SALE				LAST SALE				TO DATE			
DUST	357521.4	287656.8	204.12	20%	290290.5	236502.6	199.84	19%	2750929.2	1934195.6	196.37	30%
DUST SEC.	68857.2	53380.3	159.81	22%	65324.2	42263.9	149.47	35%	605963.3	422699.4	156.86	30%
DUST TOTAL	426378.6	341037.1	197.18	20%	355614.7	278766.5	192.20	22%	3356892.46	2356894.96	189.28	30%
TOTAL	4139539.4	2926277.7	207.22	29%	3685274.1	2556759.1	202.03	31%	32296815.1	21178202.28	198.41	34%

LEAF	OFFER / SOLD QUANTITY & AVERAGE PRICE											
	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3713160.8	2585240.6	208.55	30%	3329659.4	2277992.6	203.23	32%	28939922.6	18821307.3	199.55	35%
2021-22	3277581.6	2295083.6	216.00	30%	3256107.0	2286268.0	223.26	30%	24595878.4	18656230.0	212.31	24%
	THIS SALE				LAST SALE				TO DATE			
DUST	426378.6	341037.1	197.18	20%	355614.7	278766.5	192.20	22%	3356892.5	2356895.0	189.28	30%
2021-22	464700.1	307299.2	202.46	34%	443295.8	311951.8	210.34	30%	3318349.7	2419621.5	197.93	27%
	THIS SALE				LAST SALE				TO DATE			
TOTAL	4139539.4	2926277.7	207.22	29%	3685274.1	2556759.1	202.03	31%	32296815.1	21178202.3	198.41	34%
2020-21	3742281.7	2602382.8	214.40	30%	3699402.8	2598219.8	221.71	30%	27914228.1	21075851.5	210.66	24%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 24			2021/22		UPTO SALE 24		
	Sale 24	Sale 23	2022/23	2021/22	2020/21	Sale 24	Sale 23	2022/23	2021/22	2020/21
BELOW 100	10.9	8.2	5.0	0.0	0.6	6.2	5.5	3.0	0.0	2.4
BETWEEN 100.00-119.99	14.8	18.0	12.4	0.1	3.7	12.6	17.0	12.2	0.1	2.9
BETWEEN 120.00-139.99	8.2	12.0	13.9	3.2	6.4	5.9	7.7	11.1	4.3	7.8
BETWEEN 140.00-159.99	5.2	6.4	8.8	18.5	11.8	7.4	10.6	11.9	19.8	18.7
BETWEEN 160.00-179.99	3.4	3.9	6.8	17.5	22.5	9.5	8.6	10.0	20.7	13.7
BETWEEN 180.00-199.99	3.5	3.1	6.1	8.7	9.0	8.6	4.2	7.9	11.9	10.5
BETWEEN 200.00-219.99	4.6	3.7	6.8	8.7	7.1	8.6	6.8	8.9	11.2	14.9
BETWEEN 220.00-239.99	7.6	5.3	7.5	10.5	10.7	12.5	9.2	11.0	10.0	13.7
BETWEEN 240.00-259.99	8.8	6.0	8.3	9.9	8.7	6.6	7.9	8.7	9.2	9.3
BETWEEN 260.00-279.99	6.9	7.6	5.8	7.1	7.3	7.4	6.5	5.9	5.3	4.6
BETWEEN 280.00-299.99	4.4	5.0	4.3	6.1	6.9	7.7	8.9	4.7	3.4	1.2
300 AND ABOVE	21.5	20.8	14.2	9.8	5.2	7.1	7.1	4.8	4.0	0.2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
25	115094	9306	124400	100637	10508	111145	14457	-1202	13255
26	120175	9929	130104	110251	11714	121965	9924	-1785	8139
27	109665	10012	119677	109345	12138	121483	320	-2126	-1806
TOTAL	344934	29247	374181	320233	34360	354593	24701	-5113	11449



STAC BUYING (ALL TEAS) FOR THE Sale 24											
	CTC LEAF			DUST			TOTAL				
	Sale 24			Sale 24			Sale 24				
OFFER	3,713,160.8			426,378.6			4,139,539.4				
SOLD	2,585,240.6			341,037.1			2,926,277.7				
SOLD %	70%			80%			71%				
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	826,665.2	195.36	32%	Local	100,207.2	203.70	29%	Local	926,872.4	196.26	32%
N.India	585,666.0	194.28	23%	N.India	94,536.9	205.25	28%	N.India	680,202.9	195.81	23%
R.Pack	463,338.4	300.61	18%	W.India	52,547.3	206.60	15%	R.Pack	466,369.7	299.71	16%
W.India	302,260.2	218.80	12%	Others	33,676.0	214.72	10%	W.India	354,807.5	216.99	12%
TCPL	150,484.0	116.57	6%	HUL	23,573.1	177.31	7%	TCPL	156,440.3	116.37	5%
Others	82,574.6	175.70	3%	Exports	14,716.2	124.31	4%	Others	116,250.6	187.01	4%
HUL	81,707.8	133.23	3%	Packeteers	10,001.6	161.72	3%	HUL	105,280.9	143.10	4%
Packeteers	66,317.0	164.63	3%	TCPL	5,956.3	111.19	2%	Packeteers	76,318.6	164.25	3%
C.India	16,502.2	188.60	1%	R.Pack	3,031.3	161.96	1%	C.India	19,293.4	190.54	1%
S.India	4,392.8	104.14	0%	C.India	2,791.2	201.99	1%	S.India	17,785.8	122.97	1%
Exports	3,069.6	116.56	0%					Exports	4,392.8	104.14	0%
TOTAL	2,585,240.6	208.55		TOTAL	341,037.1	197.18		TOTAL	2,926,277.7	207.22	

DOOARS BATTING ORDER (STAC+CTTA) Sale 24				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	89814.60	342.85	75,238.60	318.49
KARTICK	61539.40	335.64	67,926.10	315.26
LEESHRIVER	124965.30	331.98	163,467.70	290.01
HOPE	105616.90	326.55	91,762.00	303.62
DANGUJHAR	124248.50	323.51	87,066.50	317.10
ANANDAPURROYAL	55787.00	321.63	74,634.80	308.26
SANKOS	143633.03	317.65	93,589.80	286.65
DIANARAMBARI	61963.60	317.06	85,166.50	315.84
HILLAROYALE	79853.30	316.23	13,466.60	312.30
GHATIAROYAL	103744.20	315.61	138,068.60	303.97
MEENGLAS	167805.20	314.26	147,245.40	305.02
KUMARGRAM	91882.40	311.46	125,560.50	303.76
JITI	156562.10	311.20	100,988.10	310.97
AIBHEEL	244811.25	311.15	261,057.40	290.14
BHARNOBARIROYAL	76623.00	307.72	40,011.20	228.34
CHALOUNI	71831.30	304.95	73,027.60	305.80
ARYAMANSPECIAL	32925.70	303.43	27,093.80	286.28
GULMA	153158.00	303.12	133,750.70	303.22
PAHARGOOMIAH	157463.30	297.97	99,434.90	327.25
INDONGGOLD	54451.30	295.71	89,210.90	269.19
CHENGMARI	213021.20	295.35	111,140.30	291.16
BINAGURI	203817.20	293.68	270,230.30	283.34
HULDIBARIROYAL	191463.50	293.62	216,934.50	271.34
NANGDALA	79871.20	292.52	76,040.00	296.48
RYDAK	131733.00	291.59	201,909.90	308.17

* Above 30,000 Kgs.